

HPE TOP VALUE OFFERS




Ready to go. Aggressively Priced. Right-sized solutions.

Hewlett Packard Enterprise is taking the momentum around the best-selling HPE ProLiant servers and extending it into the heart of the small and mid-size business segment, with these new HPE Top Value Offers.




ENTRY OFFERS

-  Lowest Cost
-  Entry Price Point
-  Competitive Pricing Benchmark

PERFORMANCE OFFERS

-  High velocity (volume sales)
-  Top selling configuration
-  Competitive Pricing Benchmark

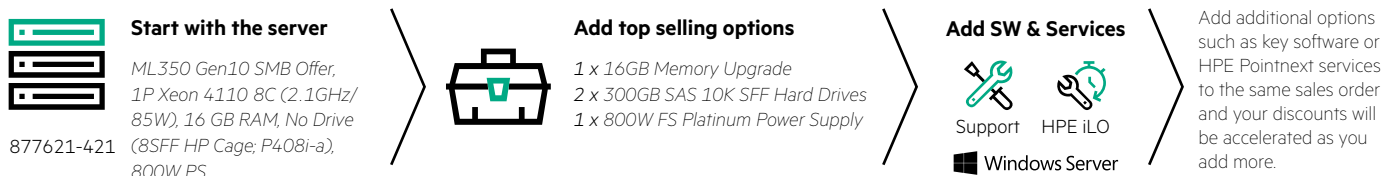
SOLUTIONS OFFERS

-  Driven by customer workload demands
-  BeyondHardware
-  Integrated HW/SW for key workloads

[Click here](#) for more information on our solutions for SMB.

TO GET THE BEST DISCOUNT PACKAGE AVAILABLE, THE TOP OPTIONS NEED TO BE BUNDLED TOGETHER WITH THE BASE SERVER IN THE SAME SALES ORDER.

Best discount package when you add top selling options and accelerated discounts when you add SW & Services



HPE OFFERS SUMMARY

I WILL FEAR NO TECHNOLOGY



Customers are my business, not IT

- I expect IT to work
- I need IT to improve my business
- I need IT advice
- I need to keep IT up and running

WOW, THAT WAS EFFICIENT



Getting the best return on IT is vital

- I need IT to be fully utilised
- I'll pay the right price for the best
- I want to purchase on my terms
- I prefer to pay only for what I use

NO WORRIES SAFE AND SECURE



I don't have the luxury of downtime

- I need complete solutions
- I need IT to be rock-solid reliable.
- I need protection from cyberthreats
- I need hassle-free technical support

ADDITIONAL INFORMATION

Use iQuote to view and modify the HPE Top Value Offers. Access the Universal Version via: iquote.hpe.com or contact your preferred HPE Authorised Distributor for live pricing.

Earn rewards with HPE Engage & Grow: Sign-On via Partner Ready Portal partner.hpe.com



HPE ENTRY OFFERS - DECEMBER 2020

MICROSERVER GEN10 PLUS

Ideal Home Server - Quiet and Compact

P16005-421 **ENTMS-003**
Microserver Gen10 Plus SMB Offer, 1P Intel®
Pentium G5420, 3.8GHz, 8 GB RAM, 180W PS

Offer Elements

1 x 8GB (879505-B21)
2 x 1TB SATA HDD (843266-B21)
1 x iLO Enablement Kit (P13788-B21)

ML30 GEN10

Ideal for remote and branch offices to run on-premise and Hybrid Cloud solutions

P16926-421 **ENTML30-004**
ML30 Gen10 SMB Offer, 1P Intel® Xeon®
E-2224 4C, 3.4GHz, 8GB RAM, No Drive (4LFF
NHP Cage), S100i, 350W PS

Offer Elements

2 x 1TB SATA HDD (843266-B21)

HPE PERFORMANCE OFFERS - DECEMBER 2020

MICROSERVER GEN10 PLUS

Ideal Small Office Server - Quiet and Compact

P16006-421 **PERFMS-006**
Microserver Gen10 Plus SMB Offer, 1P Intel®
Xeon® E-2224 4C, 3.4GHz, 16GB RAM, 180W
PS

Offer Elements

2 x 1TB SATA HDD (801882-B21)
1 x Smart Array Controller E208i-p (804394-
B21) 1 x iLO Enablement Kit (P13788-B21)

ML30 GEN10

Ideal for remote and branch offices to run on-premise and Hybrid Cloud solutions

P16928-421 **PERFML30-007**
ML30 Gen10 SMB Offer, 1P Intel® Xeon®
E-2224 4C, 3.4GHz, 16GB RAM, No Drive
(4LFF HP Cage), S100i, 350W PS

Offer Elements

2 x 1TB SATA HDD (861686-B21)
1 x 16GB (879507-B21)

ML110 GEN10

Ideal for remote and branch offices to run on-premise and Hybrid Cloud solutions

P21439-421 **PERFML110-006**
ML110 Gen10 SMB Offer, Intel® Xeon-B®
3206R8 8C (1.9GHz/ 85W), 16GB RAM, No
Drive (4LFF HP Cage), 550W PS

Offer Elements

1 x 16GB RAM (P00920-B21)

ML110 GEN10

Ideal Performance and Expandability to meet the needs of a growing SMB

P21440-421 **PERFML110-007**
ML110 Gen10 SMB Offer, Intel® Xeon-B® 4208
8C (2.1GHz/ 85W), 16GB RAM, No Drive (8SFF
HP Cage), 800W PS

Offer Elements

1 x 16GB Memory (P00920-B21)
1 x Smart Array Controller P408i (830824-B21)
1 x Smart Storage Battery (P02381-B21)
2 x Smart Storage Battery Holder Kit (786710-B21)
1 x 800W PS (865414-B21)

ML350 GEN10

Our Most Powerful and Versatile Tower Server

P22094-421 **PERFML350-011**
ML350 Gen10 SMB Offer, Intel® Xeon® 4208
8C (2.1GHz/ 85W), 16GB RAM, No Drive (8SFF
Cage), P408i-a SR Controller, 800W PS

Offer Elements

1 x 16GB RAM (P00920-B21)
1 x 800W Power Supply (865414 -B21)

ML350 GEN10

Our Most Powerful and Versatile Tower Server

P21788-421 **PERFML350-012**
ML350 Gen10 SMB Offer, Intel® Xeon-S® 4210R
10C (2.4GHz/ 100W), 16GB RAM, No Drive
(8SFF Cage), P408i-a SR Controller, 800W PS

Offer Elements

1 x 16GB RAM (P00920-B21)
1 x 800W Power Supply (865414 -B21)



HPE ENTRY RACK OFFERS - DECEMBER 2020

DL160 GEN10

Performance, Manageability and Storage for Space Constrained Offices

P35514-B21 **ENTDL160-004**
DL160 Gen10 CLX-R SMB Offer, 1P Intel® Xeon® 3206R 8C 1.9GHz, 16GB RAM, No Drive (4LFF Cage), S100i, 500W PS

Offer Elements

- 1 x 500W Power Supply (865408-B21)
- 1 x 16GB RAM (P00920-B21)

HPE PERFORMANCE RACK OFFERS - DECEMBER 2020

DL20 GEN10

Ideal Rack Server Platform for Growing Businesses

P17079-B21 **PERFDL20-008**
DL20 Gen10 SMB Offer, 1P Intel® Xeon® E-2224 4C, 4.2GHz, 16GB RAM, No Drive (2LFF Cage), S100i, 290W PS

Offer Elements

- 1 x 16GB RAM (879507-B21)
- 1 x 1TB SATA HDD (861686-B21)

DL20 GEN10

Ideal Rack Server Platform for Growing Businesses

P17081-B21 **PERFDL20-007**
DL20 Gen10 SMB Offer, 1P Intel® Xeon® E-2236 6C, 3.4GHz, 16GB RAM, No Drive (4SFF Cage), S100i, 500W PS

Offer Elements

- 1 x 16GB RAM (879507-B21)
- 2 x 1TB SATA HDD (655710-B21)

DL160 GEN10

Great Storage Potential with a Dense Compact Form Factor

P19560-B21 **PERFDL160-002**
DL160 Gen10 SMB Offer, 1P Intel® Xeon® 4208 8C 2.1GHz, 16GB RAM, No Drive (8SFF Cage), S100i, 500W PS

Offer Elements

- 1 x 16GB RAM (P00920-B21)
- 1 x Smart Array P408i-a SR (869081-B21) 1 x Cable Kit (866448-B21)
- 1 x Smart Storage Battery (P01366-B21)

DL180 GEN10

Ideal for businesses running applications, such as Hadoop, Cloud and Mobility Applications which need the right mix of compute and storage.

P35519-B21 **PERFDL180-006**
DL180 Gen10 CLX-R SMB Offer, 1P Intel® Xeon® 4210R 10C 2.4GHz, 16GB RAM, No Drive (8SFF Cage), S100i, 500W PS

Offer Elements

- 1 x 16GB RAM (P00920-B21)
- 1 x Smart Array P408i-a SR (804331-B21)
- 1 x Cable Kit (882011-B21)
- 1 x Smart Storage Battery (P01366-B21)

DL325 GEN10

Ideal for Businesses with High IT Demands, but Short on Space

P17201-B21 **PERFDL325-004**
DL325 Gen10 SMB Offer, 1P AMD EPYC™ 7302P 16C, 2.8GHz, 1 x 16GB RAM, No Drive (8SFF Cage), P408i-a SR, 500W PS

Offer Elements

- 3 x 16GB RAM (P19041-B21)
- 1 x 800W PS (865414-B21)

DL325 GEN10 PLUS

Ideal for Businesses with High IT Demands, but Short on Space

P18604-B21 **PERFDL325-010**
DL325 Gen10 Plus SMB Offer, 1P AMD EPYC™ 7302P 16C, 3.0GHz, 2 x 16GB RAM, No Drive (8SFF Cage), P408i-a SR, 500W PS

Offer Elements

- 2 x 16GB RAM (P07642-B21) 1 x 500W PS (865408-B21)

DL325 GEN10

Ideal for Businesses with High IT Demands, but Short on Space

P27087-B21 **PERFDL325-012**
DL325 Gen10 SMB Offer, 1P AMD EPYC™ 7282 16C, 2.8GHz, 1 x 16GB RAM, No Drive (8SFF Cage), P408i-a SR, 500W PS

Offer Elements

- 3 x 16GB RAM (P19041-B21)
- 1 x 500W PS (865408-B21)

DL360 GEN10

Exceptional Flexibility and Expandability for a Wide Range of Needs

P23578-B21 **PERFDL360-013**
DL360 Gen10 SMB Offer , 1P Intel® Xeon-S® 4210R 10C 2.4GHz, 16GB RAM, No Drive (8SFF HP Cage), P408i-a SR, 500W PS, Network Choice

Offer Elements

- 3 x 16GB RAM (P00922-B21)
- 1 x 500W Power Supply (865408-B21)

DL360 GEN10

Exceptional Flexibility and Expandability for a Wide Range of Needs

P23579-B21 **PERFDL360-014**
DL360 Gen10 SMB Offer , 1P Intel® Xeon-S® 4214R 12C 2.4GHz, 32GB RAM, No Drive (8SFF HP Cage), P408i-a SR, 500W PS, Network Choice

Offer Elements

- 1 x 32GB RAM (P00924-B21)
- 1 x 500W Power Supply (865408-B21)

DL380 GEN10

World-Class Performance and Our Best Versatility for Multiple Environments

P23465-B21 **PERFDL380-013**
DL380 Gen10 SMB Offer, 1P Intel® Xeon® 4208 8C 2.1GHz, 32GB RAM, No Drive (8SFF HP Cage), P408i-a SR, 500W PS, Network Choice

Offer Elements

- 1 x 32GB RAM (P00924-B21)
- 1 x 500W Power Supply (865408-B21)

DL380 GEN10

World-Class Performance and Our Best Versatility for Multiple Environments

P24841-B21 **PERFDL380-014**
DL380 Gen10 SMB Offer, 1P Intel® Xeon® 4210R 10C 2.4GHz, 32GB RAM, No Drive (8SFF HP Cage), P408i-a SR, 800W PS, Network Choice

Offer Elements

- 1 x 32GB RAM (P00924-B21)
- 1 x 800W Power Supply (865414-B21)

DL380 GEN10

World-Class Performance and Our Best Versatility for Multiple Environments

P24842-B21 **PERFDL380-015**
DL380 Gen10 SMB Offer, 1P Intel® Xeon® 4214R 12C 2.4GHz, 32GB RAM, No Drive (8SFF HP Cage), P408i-a SR, 800W PS, Network Choice

Offer Elements

- 3 x 32GB RAM (P00924-B21)
- 1 x 800W Power Supply (865414-B21)

DL385 GEN10 PLUS

Ideal Virtualization Platform - Delivering More Flexible IT

P07596-B21 **PERFDL385-008**
DL385 Gen10 Plus SMB Offer, 1P AMD EPYC™ 7302 16C, 3GHz, 2 x 16GB RAM, No Drive (8SFF Cage), P408i-a SR, 500W PS

Offer Elements

- 2 x 16GB RAM (P07640-B21)
- 1 x 500W PS (865408-B21)

DL385 GEN10

Ideal Virtualization Platform - Delivering More Flexible IT

P26898-B21 **PERFDL385-011**
DL385 Gen10 SMB Offer, 1P AMD EPYC™ 7282 16C, 2.8GHz, 1 x 32GB RAM, No Drive (8SFF Cage), P408i-a SR, 800W PS

Offer Elements

- 1 x 32GB RAM (P19043-B21)
- 1 x 800W PS (865414-B21)



HPE STORAGE OFFERS - DECEMBER 2020

Introducing our range of aggressively priced storage offers designed to support the needs of our SMB customers.

MICROSERVER GEN10 PLUS & RDX OFFER

Fast Backup and Recovery Solution with Unmatched Portability and Easy System Integration

P16006-421 ENTRDXMS-001

Microserver Gen10 Plus SMB Offer, 1P Intel® Xeon® E-2224 4C, 3.4GHz, 16GB RAM, 180W PS

Offer Elements

- 1 x HPE RDX+ External Docking System (C8S07B)
- 1 x HPE RDX 1TB Removable Disk Cartridge (Q2044A)
- 1 x iLO Enablement Kit (P13788-B21)

ML30 GEN10 & RDX OFFER

Fast Backup and Recovery Solution with Unmatched Portability and Easy System Integration

P16926-421 RDXML30-001

ML30 Gen10 SMB Offer, 1P Intel® Xeon® E-2224 4C, 3.4GHz, 8GB RAM, No Drive (4LFF NHP Cage), S100i, 350W PS

Offer Elements

- 1 x HPE RDX USB 3.0 Internal Docking Station (C8S06A)
- 1 x 1TB Removable Disk Cartridge (Q2044A)
- 1 x HPE ML30 Gen9 Tape Drive Cable Kit (851615-B21)

STOREEASY 1460 CLX

General Purpose, File Sharing, and Shared Storage for Backup and Archives

Q2R92B STE1460-003

StoreEasy 1460 CLX Storage

Offer Elements

- 1 x 16GB RAM (P00918-K21)

STOREEASY 1660CLX

General Purpose, File Sharing, and Shared Storage for Backup and Archives

Q2P72B STE1660-003

StoreEasy 1660 CLX Storage

Offer Elements

- 1 x 16GB RAM (P00922-K21)

HPE STOREEVER

Retains Data Securely and Offline as an Extra Safeguard from Cyber Attacks

R1R75A STEVENT-002

StoreEver 1/8 Autoloader

Offer Elements

- 1 x HPE StoreEver MSL LTO-7 Ultrium 15000 SAS Drive Upgrade Kit (N7P37A)

HPE STOREEVER

Retains Data Securely and Offline as an Extra Safeguard from Cyber Attacks

AK379A STEVPERF-002

StoreEver MSL 2024

Offer Elements

- 2x HPE StoreEver MSL LTO-7 Ultrium 15000 FC Drive Upgrade Kit (N7P36A)

HPE STOREEVER ML350 and LTO-8 ULTRIUM DRIVE

STEVML350-001

HPE ProLiant ML350 (P21788-421)
HPE LTO-8 Ultrium 30750 Tape Drive (BC022A)

Offer Elements

- 1 x ML350 Gen10 Media Drive Support Kit (874570-B21)
- 1 x Smart Array E208i-p SR Gen10 Controller (804394-B21)
- 1 x 16GB RAM (P00920-B21)

MSA Gen6

Great for Budget-Constrained Customers Looking to Store and Share Important Data

R0Q87A MSA1060-001

MSA 1060 SAN Dual Controller SFF Storage
SFF Array Chassis, 2 MSA 1060 SAN controllers, 12Gb SAS

Offer Elements

- MSA 7.8TB SAS 6-pack HDD Bundle (R0Q65A)

MSA Gen6

A Storage Solution to Improve Collaboration with Remote Offices

R0Q76A MSA2060-001
MSA 2060 SAN Dual Controller SFF Storage

SFF Array Chassis, 2 MSA 2060 SAN controllers, 10GbE iSCSI

Offer Elements

- MSA 10GB SR iSCSI 4-pack (C8R25B)
- MSA 10.8TB SAS 6-pack HDD Bundle (R0Q66A)

MSA Gen6

A Storage Solution to Improve Collaboration with Remote Offices

R0Q80A MSA2062-001
MSA 2060 SAN Dual Controller SFF Storage

SFF Array Chassis, 2 MSA 2062 SAN controllers, 16GB FC

Offer Elements

- MSA 16GB SW FC SFP 4-pack (C8R24B)
- MSA 10.8TB SAS 6-pack HDD Bundle (R0Q66A)